

# Start the Journey Toward Achieving Your Goals



Triple S' Gateway program provides a standardized platform that allows you to enjoy unprecedented value. By offering a variety of key tools and resources, Gateway ensures that you receive best in class service and support.

All elements of the program are connected via a central technology hub which allows your Triple S partner to easily track and report on all aspects of their service and your facility's cleanliness. The program also helps show how maintaining a healthy and clean environment leads to positive business outcomes and helps you achieve your goals.



## Your Triple S supplier partner will use the Gateway program to:

### ASSESS, TRAIN & TRACK



- Perform an initial assessment and identify areas in need of improvement
- Work with you to understand what you hope to achieve as the result of a having a clean facility and track the data specifically associated with your goals
- Provide standardized training and track that it has been performed

### LABOR EFFICIENCY



- Help you set what cleaning tasks will be performed and how often
- Help you ensure you have the right staffing level and workers are productive

### EFFECTIVE PRODUCTS & PROCESSES



- Ensure cleaning equipment is in good working order and products are being used as intended
- Perform facility inspections to ensure effective cleaning

### MEETING GOALS



- Demonstrate that having an effectively cleaned facility helps you make progress toward your desired goals, whether they are increased student attendance, improved customer satisfaction, or reduced health complaints!

**Ready to step through the Gateway and partner with your community Triple S supplier on the path to positive business outcomes?**



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Using the Gateway program follows a natural flow to ensure that your Triple S supplier-partner offers optimal value. Each customer facility is individually entered and listed in the centralized information hub where all facility data, training, and cleanliness level information is maintained and you can access reports on progress toward business outcomes and goals.



**You will work directly with your Triple S supplier-partner to ensure maximum value from the program by answering a series of key questions.**

**1.**

**What are your specific business goals?**

Your Triple S supplier-partner will work with you to identify your specific goals. For example, you may wish to increase student attendance, improve test scores, or decrease substitute teacher costs.

**2.**

**What level of cleanliness is desired?**

The goal should always be to achieve "effective cleanliness" yet it can mean different things to different people. For example, if you are a K-12 school, you may work together to set the level of cleanliness you need and desire.

**3.**

**What is the current state of your cleaning program and what are the current business metrics?**

Your Triple S supplier-partner will work with you to perform an initial assessment to establish a baseline. This will also provide an overview of the current state of your program and identify improvement opportunities.

**4.**

**What value added tools and programs will be utilized?**

Depending on your specific goals, your Triple S supplier-partner will be prepared to deliver various value-added services to help you achieve success. Whether you need training, quality inspection assistance, workloading help, or specialized services, the Gateway program makes sure you are taken care of.

**5.**

**How will you demonstrate success?**

This part is easy! Because all business outcome metrics have been tracked using Gateway's centralized information hub, reporting on your success is painless. The program recommends scheduled meetings between you and your Triple S supplier-partner where you can discuss how the program is making a difference and establishing an indispensable business partnership.

**Talk with your Triple S supplier-partner about how to get started with Gateway today!**



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